## ANNUAL EEO PUBLIC FILE REPORT

Facility ID	Date Report Covers:	Employer:	Job Search to:
	April 1, 2024- March 31, 2025	Forever Media of DE, LLC	careers@forevermediainc.com
	Stations, City of License:	Employment Unit: 2727 Shipley Road	Contact Person, Title, email, phone number:
16459	WSTW-FM, Wilmington, DE	Wilmington, DE 19810 www.wdel.com	Ken Scriven, Business Manager
16458	WDEL-AM, Wilmington, DE	www.wstw.com	(302) 478-2700
51136	WDEL-FM, Canton, NJ		

This EEO Public File Report is filed in each Station's public inspection file.

Employer is an equal opportunity employer and does not discriminate in the hiring, training or promotion of employees by reason of race, color, religion, sex, or national origin. We engage in a continuing effort to seek out prospective applicants for employment. We contacted agencies in the area of the station to solicit for full-time open positions of employment. This report reflects those agencies contacted. Those which requested to be contacted, are so noted. We have found these agencies to be suppliers of possible employment candidates in our continuing outreach program to achieve dissemination of information to a broad section of the community.

Employer periodically re-evaluates the recruitment sources list for wide dissemination of vacancies.

## **Full-Time Vacancies Filled:**

Job Title	Hire	Persons	Persons	Recruitment Sources Used from Master	Recruitment
	Date	Hired	Interviewed	List	Source
Graphic	6/24/24	1	4	1,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,	4
Designer				19,20,21,22,23,24,25,26,27,28,29,30,34	
Digital	8/19/24	1	3	1,3,4,5,6,7,8,9,10,11,12,13, 4,15,16,17,18,	4
Strategist				19,20,21,22,23,24,25,26,27,28,29,30,34	
Sales Asst.	8/19/24	1	2	1,3,4,5,6,7,8,9,10,11,12,13, 4,15,16,17,18,	3
				19,20,21,22,23,24,25,26,27,28,29,30,34	
Total		3	9		

## **Full-Time Recruitment Sources Master List:**

Recruitment	Recruitment Source	Source	Referrals
Source	Name, Address, Phone, Contact, email, URL	Requested	Interviewed
Number	manie, maaress, mene, contact, eman, em	Notification	
1	Forever Media Website	Notification	0
1	Ken Scriven, Business Manager		O
	2727 Shipley Road	NO	
	Wilmington, DE 19810		
	www.wdel.com		
	www.wstw.com		
2	Forever Media On-Air Radio Stations		0
_	WSTW/WDEL/WXCY		
	Ken Scriven, Business Manager	NO	
	2727 Shipley Road		
	Wilmington, DE 19810		
	www.careers@forevermediainc.com		
3	Walk-Ins, Employee/Client Referrals/Other		2
	Ken Scriven, Business Manager		
	2727 Shipley Road	NO	
	Wilmington, DE 19810		
	careers@forevermediainc.com		
4	Indeed		7
	177 Broad Street, 6 <sup>th</sup> Floor Stamford CT 06901	_	
	888-746-9333	NO	
	Customer Support		
	www.indeed.com		_
5	Linked In		0
	Sunnyvale, CA	NO	
6	Internal Posting-Brownsville		0
	123 Blaine Road		
	Brownsville, PA 15417	NO	
	Joyce Nicholson 724-938-2000	INO	
	jnicolson@forevermdiainc.com		
7	Internal Posting-Robinson		0
,	2 Robinson Plaza, Ste 410		
	Pittsburgh, PA 15205	NO	
	Joyce Nicholson		
	412-275-3393		
	jnicholson@forevermediainc.com		
8	Internal Job Posting- York/Hanover		0
•	273 Radio Road	NO	
	Hanover, PA 17331		
	Tammy Signor		
	tsignor@forevermediainc.com		
9	Internal Posting-Cumberland		0
	350 Byrd Avenue		
	Cumberland, MD 21502		
	Jeanie McLaughlin	NO	
	jmclaughlin@forevermediainc.com (until 10/15/24)		
	Tim Martin		
	301-722-6666		
	tmartin@forevermediainc.com		
10	Internal Job Posting- Easton		0
	306 Port Street		
	Easton, MD 21601	NO	

	Patti Tibbitt		
	410-822-3301		
	ptibbitt@forevermediainc.com		
11	Internal Job Posting- Havre de Grace		0
11	707 Revolution Street		U
	Havre de Grace, MD 21078	NO	
	Joseph Keane	INO	
	410-941-7121		
	jkeane@forevermediainc.com		
40	1		0
12	Internal Job Posting- Milford		0
	166 Blairs Pond Rd		
	Milford, DE 19963	NO	
	Nanci Black	NO	
	302-422-7575		
	nblack@forevermediainc.com		
13	Internal Job Posting – Wilmington		0
	2727 Shipley Road	NO	
	Wilmington, DE 19810		
	Ken Scriven		
	302-478-2700		
	kscriven@forevermediainc.com		
14	Allegheny College		0
	520 N Main Street	NO	
	Meadville, PA 16335		
	www.joinhandshake.com		
15	Bloomsburg University of Pennsylvania		0
	400 E 2 <sup>nd</sup> Street	NO	
	Bloomsburg, PA 17815		
	www.joinhandshake.com		
16	Delaware State University		0
	1200 N Dupont Hwy	NO	
	Dover, DE 19901		
	www.joinhandshake.com		
17	Dickinson College		0
	280 N College Street		
	Carlisle, PA 17013	NO	
	717-243-5121		
	www.joinhandshake.com		
18	Drexel University		0
	3141 Chestnut Street		
	Philadelphia, PA 19104	NO	
	215-895-2000		
	www.joinhandshake.com		
19	Frostburg State University		0
	101 Braddock Rd.		
	Frostburg, MD 21532	NO	
	301-687-4000		
	www.joinhandshake.com		
20	Geneva College		0
	3200 College Avenue	NO	
	Beaver Falls, PA 15010		
	www.joinhandshake.com		
21	George Mason University		0
~1	4400 University Dr		-
	Fairfax, VA	NO	
	703-993-1000	""	
	www.joinhandshake.com		
22	Georgetown University		0
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	infor@mdcd.com		
34	MDCD	NO	0
	724-513-6663		
	Cameron McDowell		
	tbcholdingsllc.com	NO	
33	TBC Holdings LLC		0
	www.facebook.com		
32	Menlo Park, CA	NO	U
22	Facebook Page/Ads		0
	24955 Pacific Coast Highway, C303 Malibu CA 90265	NO	
31	All Access	NO	0
	www.joinhandshake.com		
	(877) 967-5464		
	New Castle, DE 19720	NO	
	320 N DuPont Hwy		
30	Wilmington University		0
	www.joinhandshake.com		
	Chester, PA 19013	NO	
	One University PI		
29	Widener University		0
	www.joinhandshake.com		
	West Chester, PA 19383		
20	700 S High Street	NO	J
28	West Chester University		0
	www.joinhandshake.com		
	(302) 831-2792	INU	
	Newark, DE 19716	NO	
27	University of Delaware 210 South College Avenue		U
27			0
	609-771-2141 www.joinhandshake.com		
	Ewing Township, NJ 08618	NO	
	2000 Pennington Rd	NO	
26	The College of New Jersey		0
_	www.joinhandshake.com		
	Swarthmore, PA 19081		
	500 College Ave.	NO	
25	Swarthmore College		0
	www.joinhandshake.com		
	724-938-4000		
	California, PA 15419		
	250 University Ave.,	NO	
	(formerly) California University of Pennsylvania		
24	Penn West		0
	www.joinhandshake.com		
	(302) 998-8814		
	Wilmington, DE 19808	NO	
23	4701 Limestone Road		Ü
23	www.joinhandshake.com Goldey-Beacom College		0
	202-687-0100		
	Washington, DC 20057	NO	
	3700 O Street NW		

## **Outreach Activities List:**

Outreach	Date	Recruitment	Description	Participants
Number		Initiative		
1	11/6/24	#1 Conventions,	Frostburg State University Virtual Career and	Diane Fetty represented
		Job Fairs, Career	Internship Fair. Engaged with students and	all of the Forever Media
	11/0/24	Days, Career Fairs	alumni seeking employment opportunities.	stations.
2	11/8/24	#1 Conventions,	Syracuse University Newhouse School of	Diane Fetty represented
		Job Fairs, Career	Public Communications virtual	all of the Forever Media stations.
		Days, Career Fairs	communications, Journalism, and Media Career Fair. Engaged with students and alumni	Stations.
			seeking employment opportunities.	
3	3/21/25	#1 Conventions,	Spring 2025 Virtual Communications,	Diane Fetty represented
	3,21,23	Job Fairs, Career	Journalism & Media Career Fair.	all of the Forever Media
		Days, Career Fairs	Engaged with students and alumni seeking	stations.
		bays, career rains	employment opportunities.	Stations.
4	Ongoing	#2 Hosted Job Fairs	FOREVER MEDIA hosts an on-going job fair on	Diane Fetty, CHRD
	0808		its website <u>www.forevermediainc.com</u> where	
			applicants have an opportunity to view open	
1			positions, by market, and submit a resume.	
5	10/30/2024	#2 Hosted Job Fairs	Forever Media-Wilmington, DE hosted an	GSMs, On Air Staff,
	, ,		onsite job fair	Promotions, and station
				staff.
6	None this	#5 Forever Media	Forever Media Radio helps prepare students	
	period.	Internship Program	to take their place in society as active, critical	
			and engaged media professionals. We provide	
			internship opportunities to students every	
			year. We work to design a program that	
			allows students to earn college credit for	
			hands on experience at the radio station. The	
			Internships are designed to meet the needs of	
			the radio station and academic requirements	
			of the college or university where the student	
			is enrolled. Each internship is uniquely	
			designed to help prepare students to take	
			their place in society as active, critical and	
			engaged media professionals. Students may	
			work with the News Director, Program	
			Director, Business Manager, Chief Engineer,	
			Sales Manager or the General Manager to	
			fulfill their internship. Promotional interns.	
			They helped develop, plan, implement, and	
			recap ways to market and promote the station group. They attend Live Action Broadcasts for	
			the radio network and help promote the	
			event.	
7	4/3/24	#8 Establishment of	The Infinite Dial 2024 Webinar	Mike Stevens, Corporate
,	1,5,2,7	Training Programs	The Infinite Dial 2024 Webinal  The Infinite Dial has become a critical resource	Program Director
1		for Station	for understanding consumer behavior and	20.22
1		Personnel	technology adoption across smart platforms.	
1			Marketers and media buyers turn to these	
			insights for important media trends in key	
			channels such as radio, streaming audio,	
			podcasts, social media, and more.	
8	4/10/24	#8 Establishment of	Radio's Place15 in America's Top Selling New	Mike Stevens, Corporate
1		Training Programs	Vehicles Webinar	Program Director
		for Station		

		Personnel		
9	4/11/24	#8 Establishment of Training Programs for Station Personnel	Up Close and Personal with Scott Shannon Webinar	Mike Stevens, Corporate Program Director
10	4/15/24	#8 Establishment of Training Programs for Station Personnel	QUU-Radio's Place in America's Top-Selling New Vehicles webinar. This first-of-its-kind study uncovers radio's strengths and areas for growth in vehicles, the #1 location for listening. Get the 2024 Dashboard Scoreboard, six key findings, and recommendations from Fred Jacobs, Paul Jacobs, Joe D'Angelo, and Mike McVay	Mike Stevens, Corporate Program Director
11	4/24/24	#8 Establishment of Training Programs for Station Personnel	"But They have a Great Personality" webinar	Mike Stevens, Corporate Program Director
12	4/25/24	#8 Establishment of Training Programs for Station Personnel	2024 Techsurvey-All Industry Webinar sponsored by InsideRadio.	Mike Steven, Corporate Program Director
13	4/25/24 & 4/26/24	#8 Establishment of Training Programs for Station Personnel	The <b>Pennsylvania Association of Broadcasters</b> held an in-person Board of Directors meeting at the Harrisburg Hilton in Harrisburg, PA.	Mike Sherry - VP Sales Dave Davies - Market Manager, Linda Propheter – GSM, Joe Keane – GSM, David Pavlic – GSM, Eric Weiss – PD, Joe Bleacher, Melissa Kubik, Melissa Kasula
14	4/30/24	#8 Establishment of Training Programs for Station Personnel	"Hear from the experts: Successful promotions that you can easily replicate in your market" Webinar	Mike Stevens, Corporate Program Director
15	5/15/24	#8 Establishment of Training Programs for Station Personnel	"What Women Want 2024" Webinar	Mike Stevens, Corporate Program Director
16	5/30/24	#8 Establishment of Training Programs for Station Personnel	"Analytics and Innovation Driving Radios Future in Connected Cars" Webinar	Mike Stevens, Corporate Program Director
17	6/12/24	#8 Establishment of Training Programs for Station Personnel	"CRS360 Tame the Tech Unleash the Potential How AI can be your Ally" Webinar	Mike Stevens, Corporate Program Director
18	6/13/24	#8 Establishment of Training Programs for Station Personnel	"Getting the Most from your station Imaging Voice" Webinar	Mike Stevens, Corporate Program Director
19	6/18/24	#8 Establishment of Training Programs for Station Personnel	"RAB Radio Mercury Awards" Webinar	Mike Stevens, Corporate Program Director
20	7/11/24	#8 Establishment of Training Programs for Station Personnel	"How to Prompt: Unlock the Power of AI" Webinar	Mike Stevens, Corporate Program Director

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21	8/1/24	#8 Establishment of Training Programs for Station Personnel	"News in the New Era of Communication" Webinar	Mike Stevens, Corporate Program Director
22	8/6/24	#8 Establishment of Training Programs for Station Personnel	Maryland DC Delaware Board of Director's Meeting via Zoom	Mark Schollenberger, Market Manager
23	8/14/24	#8 Establishment of Training Programs for Station Personnel	"Navigating Legal Issues involving Sales contests" Webinar	Mike Stevens, Corporate Program Director
24	8/22/24	#8 Establishment of Training Programs for Station Personnel	"Nielsen Audio Diary Transformation – Part 1" Webinar	Mike Stevens, Corporate Program Director
25	8/27/24	#8 Establishment of Training Programs for Station Personnel	"Nielsen Audio Diary Transformation – Part 2" Webinar	Mike Stevens, Corporate Program Director
26	9/4/24	#8 Establishment of Training Programs for Station Personnel	"Results of the 2024 AQ6 study" Webinar	Mike Stevens, Corporate Program Director
27	10/15/24	#8 Establishment of Training Programs for Station Personnel	Maryland DC Delaware Board of Director's Meeting via Zoom	Mark Schollenberger, Market Manager
28	10/29/24	#8 Establishment of Training Programs for Station Personnel	"Sports Audio Report" Webinar	Mike Stevens, Corporate Program Director
29	11/14/24	#8 Establishment of Training Programs for Station Personnel	"Office hours: Promotion Ideas to Kickstart 2025" Webinar	Mike Stevens, Corporate Program Director
30	11/14/24 and 11/15/24	#8 Establishment of Training Programs for Station Personnel	The <b>Pennsylvania Association of Broadcasters</b> held an in-person Board of Directors meeting at the Harrisburg Hilton.	Mike Sherry, VP of Sales Dave Davies, Market Manager
31	11/20/24	#8 Establishment of Training Programs for Station Personnel	RAB Live presentation Radio Mercury Awards Webinar	Mike Stevens, Corporate Program Director
32	11/21/24	#8 Establishment of Training Programs for Station Personnel	"The Election is over – What it Means for Broadcasters for 2025 and Beyond" Webinar	Mike Stevens, Corporate Program Director
33	12/5/24	#8 Establishment of Training Programs for Station Personnel	"Second Street Product Roundup – New Features" Webinar	Mike Stevens, Corporate Program Director
34	12/10/24	#8 Establishment of Training Programs for Station Personnel	"Top 10 Findings of 2024" Webinar	Mike Stevens, Corporate Program Director
35	12/11/24	#8 Establishment of Training Programs	Maryland DC Delaware Board of Director's Meeting via Zoom	Mark Schollenberger, Market Manager

		for Station		
36	1/15/25	Personnel  #8 Establishment of Training Programs for Station Personnel	"RAB Live – Key Takeaways from CES" Webinar	Mike Stevens, Corporate Program Director
37	1/15/25	#8 Establishment of Training Programs for Station Personnel	"Transform your morning show Audience into Communities" Webinar	Mike Stevens, Corporate Program Director
38	1/21/25	#8 Establishment of Training Programs for Station Personnel	CES 2025 Industry Webinar	Mike Stevens, Corporate Program Director
39	1/29/25	#8 Establishment of Training Programs for Station Personnel	RAB Live Presentation -Better Together in 2025 Webinar	Mike Stevens, Corporate Program Director
40	2/13/25	#8 Establishment of Training Programs for Station Personnel	What Radio can learn from America's #1 Webinar	Mike Stevens, Corporate Program Director
41	3/4/25	#8 Establishment of Training Programs for Station Personnel	NAB State Leadership Conference in DC	Mark Schollenberger, Market Manager
42	3/4/25	#8 Establishment of Training Programs for Station Personnel	Maryland DC Delaware Board of Director's Meeting in DC	Mark Schollenberger, Market Manager
43	3/20/25	#8 Establishment of Training Programs for Station Personnel	The Infinite Dial 2025 Webinar	Mike Stevens, Corporate Program Director
44	Weekly	#8 Establishment of Training Programs for Station Personnel	A weekly telephone conference call is held on Thursdays at 10:31 am with Production Directors and copywriters, who are divided into group, to share ideas for commercials and promos.	Production Directors and Copywriters
45	Occasionally	#8 Establishment of Training Programs for Station Personnel	A weekly telephone conference call is held on Tuesdays at 10:31 am with the programming air staff, who are divided into group, to share ideas on air content.	Programming Staff
46	Occasionally	#8 Establishment of Training Programs for Station Personnel	Mike Stevens will occasionally share a webinar or presentation to programming and/or production directors and copywriters as they are held by consultants and other broadcast organizations.	Programming/Production Staff
47	Monthly	#8 Establishment of Training Programs for Station Personnel	Forever Media Corporate Program Director, Mike Stevens conducts a monthly telephone conference call with Production Directors and Copy Writers to guide, and train in order to help them succeed in their careers, as well as share ideas and talk about trends in copy writing and production. These calls include coaching and support from me.	Production Directors and Copywriters with Mike Stevens
48	Daily	#8 Establishment of Training Programs	Account Executives are provided with daily group sales meetings to further their	Sales Staff

		f Ct - t' .	and and and and the state of th	
		for Station	understanding of sales, communication,	
		Personnel	marketing trends/opportunities and sales	
			information. These morning meetings are	
			usually led by the General Sales Manager or	
			General Manager. When individual training is	
			required, the Account Executives are assisted	
			by the General Sales Manager and/or the	
			General Manager.	
49	Bi-Monthly	#8 Establishment of	Forever Media Corporate Program Director,	Program Directors and
		Training Programs	Mike Stevens, conducts a bi-monthly	GMs with Mike Stevens
		for Station	telephone conference call with the Program	
		Personnel	Directors and General Managers to review,	
			guide and train in order to help them succeed	
			in their careers and the overall operation of	
			the Radio Stations. These calls routinely	
			include coaching and support from Forever	
			Media President Lynn Deppen and Radio	
			Consultant Joel Raab.	
50	Ongoing	#8 Establishment of	Forever Media makes available Monarch	All Management and
30	Oligonia	Training Programs	Solutions to the Sales Department. Monarch	sales staff
		for Station	offers a web-based media-specific software	30103 31011
		Personnel	platform that enables the sales department to	
		Personner	1 .	
			maximize their advertising opportunities. The	
			program provides media sales workflow while	
			giving the exact information needed for	
			prospecting, managing, evaluating, and closing	
			business. Training tools for all aspects of sales	
			are provided and available within this	
			program.	
51	Annually and	#8 Establishment of	Forever Media supports and has a	All Employees
"				=
	upon hire	Training Programs	commitment to the principals of equal	,, ,
31		Training Programs for Station	commitment to the principals of equal employment opportunity and intends to	
31		Training Programs	commitment to the principals of equal employment opportunity and intends to provide a work environment free from	
J1		Training Programs for Station	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In	
31		Training Programs for Station	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all	
		Training Programs for Station	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual	
51		Training Programs for Station	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee	
	upon hire	Training Programs for Station Personnel	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.	
52		Training Programs for Station	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.  Forever Media incorporates an additional level	All Employees
	upon hire	Training Programs for Station Personnel  #8 Establishment of Training Programs	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.  Forever Media incorporates an additional level of employee training with the ThinkZoom-	
	upon hire	Training Programs for Station Personnel  #8 Establishment of	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.  Forever Media incorporates an additional level of employee training with the ThinkZoom-P1Learning program. P1Learning provides on-	
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	upon hire	Training Programs for Station Personnel  #8 Establishment of Training Programs for Station	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.  Forever Media incorporates an additional level of employee training with the ThinkZoom-P1Learning program. P1Learning provides online training and operations development solutions focused exclusively on the media industry. P1 provides selling techniques and concepts, tips, training, development leadership advice and legal compliance requirements to salespersons, human resources, supervisors and management. All Forever Media employees have access to hundreds of interactive courses, tests and	
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52	weekly	Training Programs for Station Personnel  #8 Establishment of Training Programs for Station	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.  Forever Media incorporates an additional level of employee training with the ThinkZoom-P1Learning program. P1Learning provides online training and operations development solutions focused exclusively on the media industry. P1 provides selling techniques and concepts, tips, training, development leadership advice and legal compliance requirements to salespersons, human resources, supervisors and management. All Forever Media employees have access to hundreds of interactive courses, tests and written materials on a variety of topics relevant to the industry.	All Employees
	upon hire	#8 Establishment of Training Programs for Station Personnel  #8 Establishment of Training Programs for Station Personnel	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.  Forever Media incorporates an additional level of employee training with the ThinkZoom-P1Learning program. P1Learning provides online training and operations development solutions focused exclusively on the media industry. P1 provides selling techniques and concepts, tips, training, development leadership advice and legal compliance requirements to salespersons, human resources, supervisors and management. All Forever Media employees have access to hundreds of interactive courses, tests and written materials on a variety of topics relevant to the industry.  Forever Media General Managers schedule	All Employees  VP of Sales, GM's, GSM's,
52	weekly	#8 Establishment of Training Programs for Station Personnel  #8 Establishment of Training Programs for Station Personnel  #8 Establishment of Training Programs	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.  Forever Media incorporates an additional level of employee training with the ThinkZoom-P1Learning program. P1Learning provides online training and operations development solutions focused exclusively on the media industry. P1 provides selling techniques and concepts, tips, training, development leadership advice and legal compliance requirements to salespersons, human resources, supervisors and management. All Forever Media employees have access to hundreds of interactive courses, tests and written materials on a variety of topics relevant to the industry.  Forever Media General Managers schedule weekly, daily and individual meetings with	All Employees  VP of Sales, GM's, GSM's, Sales Staff, Market
52	weekly	#8 Establishment of Training Programs for Station Personnel  #8 Establishment of Training Programs for Station Personnel  #8 Establishment of Training Programs for Station Programs for Station	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.  Forever Media incorporates an additional level of employee training with the ThinkZoom-P1Learning program. P1Learning provides online training and operations development solutions focused exclusively on the media industry. P1 provides selling techniques and concepts, tips, training, development leadership advice and legal compliance requirements to salespersons, human resources, supervisors and management. All Forever Media employees have access to hundreds of interactive courses, tests and written materials on a variety of topics relevant to the industry.  Forever Media General Managers schedule weekly, daily and individual meetings with Sales Account Executives to review, guide and	All Employees  VP of Sales, GM's, GSM's,
52	weekly	#8 Establishment of Training Programs for Station Personnel  #8 Establishment of Training Programs for Station Personnel  #8 Establishment of Training Programs	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.  Forever Media incorporates an additional level of employee training with the ThinkZoom-P1Learning program. P1Learning provides online training and operations development solutions focused exclusively on the media industry. P1 provides selling techniques and concepts, tips, training, development leadership advice and legal compliance requirements to salespersons, human resources, supervisors and management. All Forever Media employees have access to hundreds of interactive courses, tests and written materials on a variety of topics relevant to the industry.  Forever Media General Managers schedule weekly, daily and individual meetings with Sales Account Executives to review, guide and train in order to help each succeed in their	All Employees  VP of Sales, GM's, GSM's, Sales Staff, Market
52	weekly	#8 Establishment of Training Programs for Station Personnel  #8 Establishment of Training Programs for Station Personnel  #8 Establishment of Training Programs for Station Programs for Station	commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.  Forever Media incorporates an additional level of employee training with the ThinkZoom-P1Learning program. P1Learning provides online training and operations development solutions focused exclusively on the media industry. P1 provides selling techniques and concepts, tips, training, development leadership advice and legal compliance requirements to salespersons, human resources, supervisors and management. All Forever Media employees have access to hundreds of interactive courses, tests and written materials on a variety of topics relevant to the industry.  Forever Media General Managers schedule weekly, daily and individual meetings with Sales Account Executives to review, guide and	All Employees  VP of Sales, GM's, GSM's, Sales Staff, Market

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			conductsa telephone-conferenced webinar to mentor all Forever Media station General Managers, General Sales Managers, Market Managers through a process of informal discussion of knowledge, education, coaching and support as it relates to work, career, or professional development.	
54	Ongoing	#8 Establishment of Training Programs for Station Personnel	The station's General Manager, General Sales Manager and Account Executives routinely train on-line with the Radio Advertising Bureau. During this period, all have earned Radio Marketing Professional Certifications from the Radio Advertising Bureau. These educational and instructional courses are designed to improve our sales team's knowledge about radio and offers educational/instructional courses designed to improve management, daily operations and leadership of the Radio Stations.	Sales Staff
55	Ongoing	#8 – Establishment of Training Programs for Station Personnel	Forever Media makes available Marketron. Marketron offers a web-based media-specific software platform that enables the traffic departments, production departments, and business managers to maximize their managing and invoicing of commercials, nontraditional revenue and digital. Training tools for all aspects are provided and available within this program.	Traffic Staff, Programming Staff, and Business Managers
56	Ongoing	#8 Establishment of Training Programs for Station Personnel	Forever Media makes available Nielsen. Nielsen offers platform training for the sales department. Training tools for all aspects are provided and available within this program including a monthly calendar of training sessions.	Sales Staff
57	4/17/24	#10 Participation of programs relating to career opportunities in broadcasting sponsored by educational institutions	Point Park University Buyer's Challenge @ Point Park University Rowland School of Business; Sales Center from 4:00pm-6:00pm We were invited by Dorene Ciletti MBA, PhD (Associate Professor and Program Director, Marketing and Sales) to participate in the Rowland School of Business Broadcast Sales Challenge- Spring 2024 at the Michael P. Pitterich Sales & Innovation Center at 1215 West Penn Hall, Pittsburgh, PA 15222. Mike and I played the role of media buyer's prospects for the broadcast sales challenge for their Professional Selling class. We each met with a different student every 15 minutes from 4pm-6pm.	Mike Sherry and David Pavlic, representing Forever Media Inc.
58	4/18/24	#10 Participation of programs relating to career opportunities in broadcasting sponsored by educational institutions	Penn Highlands Advisory Board Meeting Mike Stevens Participated in the Penn Highlands Community College Advisory Board Meeting for the Communications Program at Penn Highlands Community College	Mike Stevens, Corporate Program Director
			Participated in "The Business of Broadcast:	
		institutions		

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		programs relating	How Sales Powers Media" panel discussion at	David Pavlic, GSM
		to career	Point Park University. The panel discussion	
		opportunities in	was sponsored by the Michael P. Pitterich	
		broadcasting	Sales & Innovation Center and the	
		sponsored by	Pennsylvania Association of Broadcasters.	
		educational		
		institutions	Mike and David were two of the panelists	
			answering questions and speaking to a group	
			of 35-40 students and faculty.	
60	11/20/24	#10 Participation of	Point Park University / Pennsylvania	Mike Sherry, VP of Sales,
		programs relating	Association of Broadcasters Business of	David Pavlic, GSM
		to career	Broadcast Sales Challenge @ Point Park	
		opportunities in	University Rowland School of Business;	
		broadcasting	Michael P. Pitterich Sales & Innovation	
		sponsored by	Center on November 20, 2024 4:00pm-	
		educational	6:00pm	
		institutions	Mike Sherry and David Pavlic, representing	
			Forever Media Inc, were invited by Dorene	
			Ciletti MBA, PhD (Professor and Program	
			Director, Marketing and Sales) to participate	
			in the Rowland School of Business's Business of	
			Broadcast Sales Challenge- Fall 2024 at the	
			Michael P. Pitterich Sales & Innovation Center	
			at 1215 West Penn Hall, Pittsburgh, PA 15222.	
			Mike and David played the role of a Marketing	
			Director from a local business. 18 students	
			from Point Park University participated in the	
			sales challenge. Information was left for those	
	Haran Danisant	HAC Dealte Chatter	students interested in a career in sales.	
61	Upon Request	#16 Radio Station	We routinely give group tours of our facility,	
		Group Tours	2727 Shipley Road, Wilmington, DE 19810 to	
			organizations such as the Boy and Girl Scouts,	
			elementary and high school groups, church	
			groups and other similar groups. The tours	
			provide an introduction to the Radio	
			Broadcasting Industry and are offered for free.	
			A typical tour includes information on the	
			history of Radio and our stations. We explain	
			and demonstrate the broadcasting equipment	
			used to transmit programming from the studio	
			to the transmitter site, we explain the studio	
			equipment and how it functions. An	
			introduction and hands-on recording of	
			commercial production is demonstrated. An	
			explanation of all positions and responsibility	
			of station personnel is also given. We discuss	
			our station formats, audience and coverage	
			area. The tours are tailored to meet the goals	
			of the specific groups. To request a tour	
			contact:	
			Forever Media of DE, LLC 2727 Shipley Road	
			Wilmington, DE 19810. Attention: Ken Scriven	
			I -	
		1	or call (302) 478-2700	